

SBIR/STTR ALERTING SERVICE -- June 25, 2010

The SBIR/STTR Alerting Service is a free service that provides bi-weekly notification of SBIR and STTR solicitation announcements, news and information, and Internet resources relevant to the SBIR/STTR programs. This service is provided by the Economic Development Office of Pacific Northwest National Laboratory (PNNL).

Back issues of the SBIR Alert are available at www.pnl.gov/edo/opportunities/sbir.stm. Subscription instructions appear at the end of this newsletter.

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SBIR/STTR NEWS AND INFORMATION

- USDA FY2011 SBIR Phase I Solicitation Opens

The US Department of Agriculture (USDA) is now accepting applications in response to their FY2011 SBIR Phase I Solicitation which was recently posted on their SBIR website at <http://www.csrees.usda.gov/funding/sbir/sbir.html>. The solicitation is available to view/download in WORD or PDF file formats. Proposals are due September 2, 2010.

Page 4 of the solicitation states that all FY 2011 applications be submitted electronically through Grants.gov, and 'Applicants must register with Grants.gov in a timely manner to meet the published deadline of this full announcement. The registration procedure for applicants intending to submit a grant application through Grants.gov requires several steps and must be finished prior to submitting an application.'

Applicants are encouraged to submit applications that focus on the following research topic areas:

- 8.1 Forests and Related Resources
- 8.2 Plant Production and Protection - Biology
- 8.3 Animal Production and Protection
- 8.4 Air, Water and Soils
- 8.5 Food Science and Nutrition
- 8.6 Rural Development
- 8.7 Aquaculture
- 8.8 Biofuels and Biobased Products
- 8.12 Small Mid Size Farms
- 8.13 Plant Production and Protection - Engineering

In addition to reviewing the general solicitation instructions, particularly the list of items that will exclude an application from review on page 4, applicants are advised that they should pay attention to the specific instructions located within each of the topic areas, section 8.0, when developing their applications.

Note the list of 'Important Changes for FY 2011 as listed in the solicitation:

- 1) The National Institute of Food and Agriculture (NIFA) has identified five primary societal challenge areas and proposals are strongly encouraged that address one or more of these societal challenge areas. The

five areas are 1) Global Food Security and Hunger, 2) Climate Change, 3) Sustainable Bioenergy, 4) Childhood Obesity, and 5) Food Safety.

2) Award sizes will be increased to \$100,000 for Phase I awards and \$500,000 for Phase II awards.

3) The 8.11 topic area on Animal Manure Management will be discontinued. Proposals dealing with innovative ways for handling animal manure that contribute positively to the economics of animal production agriculture should be submitted to topic area 8.3, Animal Production and Protection. Proposals dealing with innovative ways to deal with the impact of animal manure on air or water quality should be submitted to topic area 8.4, Air, Water and Soils. Proposals dealing with innovative ways to convert animal manure to biofuel or biobased products should be submitted to topic area 8.8, Biofuels and Biobased Products.

4) The 8.9 topic area on Marketing and Trade will be discontinued and is being merged into topic area 8.12, Small and Mid-Sized Farms. Proposals that in previous years would have been submitted to the Marketing and Trade topic area should now be submitted to topic area 8.12, Small and Mid-Size Farms.

5) The USDA SBIR program offers a Phase I commercialization program and the SBIR program will set aside the funds for each awardee to participate in this program.

Also note that the USDA recognizes Agriculturally-related Manufacturing Technology and Energy Efficiency and Alternative and Renewable Energy as two cross-cutting priorities with relevance to all topic areas. USDA encourages applicants to address these priorities within their applications.

If you have questions related to preparing application content, contact the NIFA Help Desk: at electronic@nifa.usda.gov, or 202-401-5048.

-- Bill Offered to Provide Tax Credit to SBIR Investors

On June 4, 2010, the Small Business Technology Council reported on their website (<http://www.sbtc.org/>) that Congressman Chris Van Hollen (D-Md.) recently proposed a new bill that would provide a tax credit to investors of SBIR award winners, and other qualified small businesses. Called the *Innovative Technologies Investment Incentive Act of 2010*, this program is based off a similar law in Maryland that has proven highly successful.

Congressman Van Hollen has circulated a Dear Colleague Letter asking for support and cosponsors, and we urge you to contact your Representatives and ask them to add their name to the list of cosponsors.

To view the letter, visit

http://www.nsba.biz/docs/rep_van_hollen_innovation_incentive_act_dear_colleague_letter.pdf.

-- DOE Advisory Group Cost Sharing and Phase III White Papers

In May 2010 the SBTC was requested by the Department of Energy to come up with suggestions that the DOE could use to improve its small business programs. In response, the DOE Advisory Group was created, which was composed of a group of small businesses who had experience working with the Department of Energy, including both SBTC companies and non-SBTC companies. This group drafted two papers highlighting key issues that need addressing within the DOE:

Maximizing Small Business Innovation for Energy Independence

This paper has to do with cost-sharing issues within the DOE, its unintended consequences, and how it puts small businesses at a competitive disadvantage to larger businesses. To view the complete paper, visit http://www.nsba.biz/docs/doe_cost_sharing_white_paper.pdf.

DOE Advisory Group Phase III White Paper

This paper has to do with promoting Phase III and Commercialization initiatives within the DOE. To view the complete paper, visit http://www.nsba.biz/docs/doe_sbir_phase_iii_white_paper.pdf.

-- SBIR Proposal Writing Tip: Tips on Your Principal Investigator

The following proposal writing tip was provided by Gail & Jim Greenwood. Past SBIR proposal writing articles written by the Greenwoods are available on the Greenwood Consulting Group, Inc. (GCGI) web site at www.g-jgreenwood.com.

SBIR Proposal Writing Basics: Tips on Your Principal Investigator

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Many years ago (1999 to be exact) we did a proposal writing tip on the SBIR/STTR principal investigator (PI). In case you missed that article, or don't have the long term memory you once had, we want to summarize a couple of the points made in that article and add some other advice. If you want to see the original 1999 article, you can find it at our website, www.g-jgreenwood.com under the SBIR tab.

The PI is the person designated to plan and direct the proposed research project. He or she must appear, in the bio or resume included in the proposal, that they are qualified to lead the proposed project. They do not necessarily have to perform all of the research, but they must have significant involvement in the project and appear technically qualified to oversee its conduct and completion.

Each agency has its own requirements for the PI, but a common one is that the PI must be "primarily employed" by the SBIR applicant firm during the proposed Phase 1 or 2 project. Primarily employed always precludes your PI from working full time for someone else during this time. Read carefully what your agency means by primarily employed--some say not working more than half time elsewhere, others say not more than ¾ time, while others just say less than full time. We know what you are thinking: your PI is a workaholic, so he/she will put in 40 hours at a "real job" and then put in 45 hours for your SBIR firm, so he/she is working less than half-time elsewhere. Sorry, but the agencies are well aware of that "strategy," and will tell you that working 40 hours for another employer precludes that person from being the PI for your project.

Take careful note that the primary employment requirement only kicks in when the SBIR/STTR project is awarded. Put another way, there is no need for your proposed PI to quit his or her real job elsewhere until your firm is "under contract" to perform the SBIR/STTR project. This can be very helpful if you want to add senior personnel to your company but can only afford to do so when you know you will have an SBIR/STTR project to support them. It also may help you with NSF's recent SBIR requirement that any given person can be designated as the PI on only one proposal per solicitation deadline: if you are a small firm, and want to propose multiple projects to NSF under the same submission deadline, you could designate persons as PIs on some of those proposals who are not yet employed by your company (or who do not meet the primarily employed criterion) as long as they can meet NSF's requirements by the time the grant is awarded to you.

But what if the person you want to designate as the PI on your project is a tenured faculty member at a major university, or a senior scientist at a Federal laboratory? And what if their institution does not allow them to take entrepreneurial leave or drop down to part time status without jeopardizing their status or benefits? We can suggest two alternatives in such situations.

First, you may want to consider going with an STTR project rather than an SBIR project. Most agencies (except NSF) allow the PI on an STTR project to be employed by the university or Federal lab. However,

as the Dept of Energy points out, you need to carefully consider how your small firm can maintain control and direction over the project if the PI is at the university or Federal laboratory.

Second, the primary employment requirement only applies to the PI on an SBIR/STTR. Therefore, if you have a shining technical star, who you ideally would like to have as your PI but who cannot meet the primary employment criterion, you should keep them on the project in some capacity other than PI--that could be as a part-time employee, or as a consultant or subcontractor (as long as you stay within the maximum allowed).

Two final words of advice:

The agencies get really irritated if you propose one person as your PI, and then try to switch to someone else after the agency has selected your project for award. The term for doing this intentionally is "bait and switch," and is seldom tolerated. Everyone recognizes that things happen and for reasons beyond your control the person you designated as the PI on your proposal may not be able to assume the role--if this happens, then (a) be prepared to explain why the original PI is not available (and your explanation should clarify that you are not doing the bait and switch, and that you had no expectation prior to submitting the proposal that this person would not be able to fulfill the PI role), and (b) have a suitable PI substitute identified. In fact, make that substitute more than suitable--ideally they should be SUPERIOR to the originally proposed PI, and you should tout them as such.

As a related issue, we get asked whether an SBIR/STTR company can change its PI between the Phase 1 and 2 portions of a project. The answer is generally yes, with some important considerations. First, do not surprise your agency by submitting a Phase 2 proposal with a different PI than they worked with in Phase 1--give the agency advanced notice, and even try to introduce the proposed Phase 2 PI to the agency before submitting the Phase 2 proposal. Second, explain openly and honestly with the agency why the change is necessary--it may be because a different skill set is appropriate for the Phase 2 PI, or it may be because your firm and the Phase 1 PI have parted ways. Third, find a person with a superior skill set to serve as your Phase 2 PI, so this change looks like an improvement in the project. Fourth, if possible, keep the Phase 1 PI on the Phase 2 project in some capacity to demonstrate continuity between the two phases. Finally, because PIs (and other employees) sometimes have a falling out with their employer, you need to make sure you have employment agreements (that covers things like intellectual property ownership and non-compete requirements) in place BEFORE you have "issues" with the PI.

Gail and Jim Greenwood may be reached at the following address:

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1150 Junonia
Sanibel, FL 33957
(239) 395-9446 (voice & fax)
gail-jim@g-jgreenwood.com (email)

CONFERENCES AND WORKSHOPS

NATIONAL

2010 National SBIR Beyond Phase II Conference -- San Antonio, Texas, September 13-17, 2010. This event showcases the SBIR Program's Phase II awardees' technologies and provides a forum for commercialization opportunities. The event brings together current SBIR Phase II companies, key technology and acquisition personnel from government, and industry to enable the transition of SBIR-funded research and development into products for military, government and private sector commercial markets. Registration is now open. For more information, visit

<https://www.beyondphaseii.com/index.aspx> or contact Jenn ZiBerna at conference@esncc.com or 703-412-3653.

Oklahoma National SBIR/STTR Conference, November 8-10, 2010. Whether you are responsible for doing research or making the sale, innovation depends on recognizing opportunities and making connections thus the theme of this conference is "Making Connections." Additional information is available at <http://www.sbirok.org/>. Contact Sherry Roberts 405-319-8418 or sroberts@ocast.state.ok.us.

National SBIR/STTR Conference – Madison, Wisconsin, April 11-13, 2011. Visit www.wisconsinsbir.org for details. Additional information will be posted when available.

REGIONAL

Understanding SBIRs for Researchers and Entrepreneurs Workshop -- Online Training Course – June 29, July 6, July 13, July 20, July 27, 2010. This class, developed by the National Council of Entrepreneurial Tech Transfer, will train and expose entrepreneurs, graduate students, researchers, and faculty members to the SBIR/STTR programs, which provide them the opportunity to get their ideas to the market place. For more information and to register, visit <http://center.ncet2.org/>, or contact Tony Stanco at 202-580-8382 or tony@ncet2.org.

SBIR/STTR Phase I Proposal Preparation Workshop -- Tampa, FL, July 15, 2010. To register and for additional information, visit www.trda.org, or contact Bonnie O'Regan at boregan@trda.org or 321-872-1050, Ext. 107.

How To Win SBIR Awards(TM) With NIH Emphasis Workshop – McLean, Virginia, July 20, 2010. VA's Center for Innovative Technology (CIT), & Teqcorner, LLC will sponsor this event designed to equip entrepreneurs and senior personnel to win federal SBIR/STTR awards (NOT just write proposals) on a consistent basis. For information, or to register on line, visit <http://sbir.us>, or contact the SBIR Center at 410-315-8101 or SBIR@sbir.us.

* Phase 1 SBIR/STTR Proposal Preparation Workshop -- Atlanta, Georgia, July 21, 2010. After providing a thorough overview of both the SBIR and STTR programs, this workshop will teach attendees a four-step process for developing a competitive Phase 1 SBIR or STTR proposal. For more information or to register, contact gcaim@morehouse.edu.

SBIR/STTR Phase I Proposal Preparation Workshop -- Orlando, FL, August 5, 2010. To register and for additional information, visit www.trda.org, or contact Bonnie O'Regan at boregan@trda.org or 321-872-1050, Ext. 107.

How To Win SBIR Awards(TM) Workshop – Worcester, MA, August 10, 2010. WPI, Burns & Levinson LLP, in collaboration with NDIA New England and the Smaller Business Assoc. of New England (SBANE) will host this event designed to equip entrepreneurs and senior personnel to win federal SBIR/STTR awards (NOT just write proposals) on a consistent basis. For information, or to register on line, visit <http://sbir.us>, or contact the SBIR Center at 410-315-8101 or SBIR@sbir.us.

DCAA Cost Accounting Seminar and QuickBooks workshop - 2 Day Seminar -- Denver, Colorado, August 23-24, 2010. For more information, visit <http://www.gov-con.us>, or contact 303-800-9115 ext 2 or info@gov-con.us.

SBIR/STTR Phase I Proposal Preparation Workshop -- Boca Raton, FL, September 16, 2010. To register and for additional information, visit www.trda.org, or contact Bonnie O'Regan at boregan@trda.org or 321-872-1050, Ext. 107.

SBIR/STTR Phase I Proposal Writing Workshop -- Fayetteville, Arkansas, October 7, 2010. This event, offered by Arkansas Small Business and Technology Development Center ,can help research-based

businesses move from SBIR/STTR applicants to awardees. This interactive, eight-hour workshop is for early-stage, first-time or unsuccessful writers of SBIR Phase I proposals. Participants will receive guidance in researching government organizations, topics and financial and administrative requirements and will explore some specific steps to attract commercialization partners, even at the Phase I stage of the SBIR Program. For more information, contact Rebecca Norman at rxnorman@ualr.edu or 501.683.7700.

Other possible upcoming SBIR training opportunities include:

SBIR/STTR Road Trip, Santa Fe & Albuquerque, New Mexico, Late Summer 2010 (tentative)

SBIR/STTR Phase 2 workshop, Orlando, Florida, Early Fall 2010 (tentative)

SBIR/STTR Training Event, Portland, Oregon area, Fall 2010 (tentative)

SBIR/STTR Training Event, Newark/North Brunswick, New Jersey area, Late Fall 2010 (tentative)

* Greenwood Consulting Group, Inc will provide training at these workshops. Any attendee of one of these workshops is entitled to a free critique of his or her draft SBIR or STTR proposal. If you have questions, contact Gail or Jim Greenwood at (239) 395-9446 (voice & fax) or gail-jim@g-jgreenwood.com, or visit their web site at www.g-jgreenwood.com.

If you are sponsoring or are aware of SBIR workshops in your area and would like to post an announcement feel free to contact us.

SOLICITATIONS CURRENTLY OPEN

SBIR

USDA FY2011 SBIR Phase I Solicitation

Due September 2, 2010

<http://www.csrees.usda.gov/funding/sbir/sbir.html>

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF

Due August 5, December 5, 2010;

AIDS and AIDS-related due May 7, September 7, 2010, and January 7, 2011

<http://grants.nih.gov/grants/funding/sbir.htm>

STTR

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF

Due August 5, December 5, 2010;

AIDS and AIDS-related due May 7, September 7, 2010, and January 7, 2011

<http://grants.nih.gov/grants/funding/sbir.htm>

COMING SOON

NASA SBIR and STTR 2010 Phase 1 Solicitation

Expected to open July 7, 2010

<http://sbir.gsfc.nasa.gov/SBIR/SBIR.html>

DoD STTR Solicitation 2010.B and SBIR Solicitation 2010.3

Expected on the web July 20, 2010; Open August 17, 2010

<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>

ED IES SBIR Solicitation

Expected late Fall 2010

<http://www2.ed.gov/programs/sbir/applicant.html>

SBIR/STTR INFO ON THE INTERNET

PARTICIPATING AGENCY SBIR WEB SITES:

Department of Agriculture

www.csrees.usda.gov/funding/sbir/sbir.html

Department of Commerce

National Oceanic and Atmospheric Administration

www.oar.noaa.gov/orta/

National Institute of Standards and Technology

www.nist.gov/sbir

Department of Defense

www.acq.osd.mil/sadbu/sbir or

www.dodsbir.net

Defense Technical Information Center

www.dtic.mil/dtic/sbir/

Air Force

www.sbirsttrmall.com/Portal.aspx

Army

www.aro.army.mil/arrowash/rt/sbir/sbir.htm

Chemical and Biological Defense Program (CBD)

Defense Advanced Research Projects Agency (DARPA)

www.darpa.mil/sbir/

Defense Threat Reduction Agency (DTRA)

www.dtra.mil/acq/business/acq%5Fsmallbus.html

Missile Defense Agency (MDA)

www.winbmdo.com/

Navy

www.navysbir.com/

National Geospatial-Intelligence Agency (NGA)

www.nga.mil/portal/site/nga01/index.jsp

Office of the Secretary of Defense (OSD)

Special Operations Command (SOCOM)

<http://soal.socom.mil/index.cfm?page=sadbu&sb=sbir>

SBIR Interactive Technical Information System (SITIS)

<http://dtica.dtic.mil/sbir/index.html>

Department of Education

www.ed.gov/programs/sbir/index.html

Department of Energy

<http://sbir.er.doe.gov/sbir/>

Homeland Security Science and Technology Directorate (S&T)

<https://sbir.dhs.gov/>

Homeland Security Domestic Nuclear Detection (DNDO)

<https://dndosbir.dhs.gov/>

Department of Transportation

www.volpe.dot.gov/sbir

Environmental Protection Agency

<http://epa.gov/ncerqa/sbir>

National Institutes of Health

<http://grants1.nih.gov/grants/funding/sbir.htm>

National Aeronautics & Space Administration

<http://sbir.nasa.gov>

National Science Foundation

<http://www.nsf.gov/eng/iip/sbir/index.jsp>

Small Business Administration

www.sba.gov/SBIR/

NATIONAL RESOURCES (GOVERNMENT/NON-PROFIT)

CRIS (Current Research Information System)

<http://cris.csrees.usda.gov/>

CRISP (Computer Retrieval of Information on Scientific Projects)

www.crisp.cit.nih.gov/

Federal Business Opportunities

www.fedbizopps.gov/

Grants.gov

www.grants.gov

Pacific Northwest National Laboratory Economic Development Office

www.pnl.gov/edo/

SBA Tech-Net

<http://tech-net.sba.gov/>

State Science and Technology Institute

www.ssti.org

STATE/REGIONAL SBIR AND SMALL BUSINESS RESOURCES

(listed alphabetically by state)

Technology Research and Development Center of Alaska (TREND)

www.trendalaska.org/

Arkansas SBDC SBIR/STTR Program

www.asbdc.uarl.edu/sbir/grants/

SBIR Colorado

www.sbircolorado.org/

The Connecticut SBIR Office

www.ctsbir.com/

Delaware Technology Assistance Program (DETAP)

www.detap.org/

Florida SBDC Network Business Technology Commercialization Program

www.floridasbdc.org/btc

Georgia SBIR Assistance Program

<http://innovate.gatech.edu/sbir>

Hawaii SBIR program (HDTC)

www.htdc.org/sbir/

Idaho SBIR Initiative Program

<http://technology.idaho.gov/sbir>

Heartland Illinois Technology Enterprise Center (HITEC)

www.heartlanditec.org/

Illinois DCEO Innovation Challenge Technical Assistance Program

www.illinoisbiz.biz/dceo/Bureaus/Technology/Technology+Grants+Programs/Innovation+Challenge+Program.htm

Office of Intellectual Property and Technology Transfer (OIPTT) and
NASA Illinois Commercialization Center (NICC)

www.nasa-illinois.org

Indiana Economic Development Corporation

<http://www.in.gov/iedc/sbir.htm>

Iowa State University Research Foundation, Inc. (ISURF)

www.techtransfer.iastate.edu
Kansas Technology Enterprise Corporation (KTEC)
www.ktec.com/business/section/resources.htm
Kentucky Science and Technology Corporation
www.kstc.com
Maine Technology Institute
www.mainetechnology.org/
Maryland Technology Development Corporation (TEDCO)
www.marylandtedco.org/
Defense Alliance of Minnesota
www.defensealliance.com/
MoFAST: Moving Missouri's Innovations to Market
www.mofast.net
Montana SBIR Program - Montana Department of Commerce
<http://sbir.mt.gov/index.asp>
MSU TechLink - Regional DoD SBIR and Transition Assistance
www.techlinkcenter.org/sbir
Nebraska Business Development Center
<http://nbdc.unomaha.edu/SBIR/>
Nevada Small Business Development Center (NSBDC)
www.nsbdc.org/
New Jersey SBDC Technology Commercialization Center
www.njsbdc.com/SciTech/sbir.asp
New Mexico SBIR Outreach Program
www.techventures.org/whatwedo/entrepreneurs.php
New York SBIR/STTR Assistance
www.nystar.state.ny.us/sbir/outreach.htm
University of North Dakota Center for Innovation SBIR / STTR Services
http://www.innovators.net/innovators/public_html/entrepreneur_services/es_sbir.html
North Carolina SBTDC SBIR Outreach
www.sbtde.org/technology/sbirsttr.asp
Ohio SBIR Program
www.odod.state.oh.us/tech/sbir/
Oklahoma Center for the Advancement of Science and Technology
<http://www.ok.gov/ocast/>
Oregon SBIR and STTR Resource Guide
www.bizcenter.org/Services/7530/6198/7548
Innovation Partnership (Pennsylvania)
www.innovationpartnership.net/
Puerto Rico Small Business Development Center
www.prsbdc.org/CDTC_web/index.htm
Small Business High Technology Institute
www.sbhti.org/
South Dakota SBIR Center
www.sbir.dsu.edu
SBIR-STTR Assistance Center of Utah
www.innovationutah.com/sbir.html
Virginia's Center for Innovative Technology
www.cit.org/
Washington Technology Center SBIR Program
<http://www.watechcenter.org/sbir>
Washington State Small Business Development Center
www.sbdc.wsu.edu
Wisconsin Entrepreneurs' Network
www.wenportal.org
Wisconsin SBIR/STTR Program

www.wisconsinsbir.org/
Wyoming SBIR/STTR Initiative
www.uwyo.edu/sbir/

OTHER RESOURCES AND CONSULTING SERVICES

Advanced Technology Innovations, Inc.
<http://www.atiincusa.com/>

Bid Data Line
www.biddataline.com/fed/

Biotechnology Business Consultants, LLC
www.bioconsultants.com

Centurion Technology
www.centuriontechnology.com/

Clark Nuber P.S., CPAs
www.clarknuber.com/

Cohen International, SBIR Consulting
<http://rogercohen.com/sbir>

Consulting Concepts, LLC
www.consultingconceptsllc.com

DuResTec
www.durestec.com

Foresight Science & Technology, Inc.
www.foresightst.com

Gov-Con Solutions, LLC
www.sbiraccounting.info

Greenwood Consulting Group, Inc.
www.g-jgreenwood.com

GROW LLC
www.growllc.com

InKnowVation Online
www.inknowvation.com

Innovation Asset Management, LLC
www.iam-llc.com/

Jameson & Company, P.C. (SBIR Survival Kit)
www.jamesoncpa.com/gov't_contract_services.htm

JHEverson Consulting LLC
www.JHEversonConsulting.com

Hentzel & Associates SBIR Services
www.sbirhelp.com

Lytmos Group, LLC
www.lytmos.com

Marti Elder Inc. -- SBIR consulting in the Northern Rockies region
www.martielder.com

Miller & Associates, P.C.
www.millerpc.com/

New Technology Connection
www.newtechconnect.com

NineSigma, Inc.
www.ninesigma.net/

Ohio Aerospace Institute
www.oai.org

Parmelee Creative & Technical Writing
www.parmeleeewriting.com/

PBC SBIR Services
www.sbirhelpdesk.com

www.pbcinc.com
Piquero Insights, Inc.
www.piqueroinc.com/
Proposals that Work, LLC
www.proposalsthatwork.com
ResearchResearch
www.researchresearch.com/entry/entry.htm
Research Commercialization and SBIR Center
<http://center.ncet2.org/>
Research Editing
www.researchediting.com
Robert Berger Consulting
Under construction
Rocket Science Technologies
<http://rocketscitech.com>
SHIFT Connector: Bringing Business Jobs to Academic Investigators
<http://funding.niaid.nih.gov/ncn/sbir/shift/default.htm>
SBIR.gov
<http://www.sbir.gov/>
SBIR Gateway
www.zyn.com/sbir/
SBIR Nation
www.twitter.com/SBIRNation
SBIR Resource Center
<http://sbir.us>
SciBiz Services
www.scibiz.net/
Small Business Technology Coalition
www.sbtc.org
Summit Contract Management, LLC
www.summitcontractmanagement.com
Tech BizSolutions, Inc.
www.sbiraccounting.com
The SBIR Coach - Fred Patterson
www.SBIRcoach.com
The SBIR Network
www.sbir.net

SUBSCRIPTION INSTRUCTIONS

To SUBSCRIBE to the SBIR-Alert mailing list, send an email to lyris@lyris.pnl.gov with the following in the subject line or body of your message (your name is optional):

subscribe sbir-alert first_name last_name

example: subscribe sbir-alert joe smith

To UNSUBSCRIBE, send an email to lyris@lyris.pnl.gov with the words "unsubscribe sbir-alert" in the subject line of your message

The URL for the Lyris ListManager Web-based interface of this newsletter is:
<https://lyris.pnl.gov/read/login/>.

You will need to choose a password to access your account online. You can make changes to your account as well as view back-issues of the SBIR-Alert (under the Messages tab) and perform keyword searches for issues containing a particular subject or topic of interest from within this interface.

HOW TO REACH US

If you have any comments, suggestions, or would like to submit items for the next issue please contact us:

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