

SBIR/STTR ALERTING SERVICE -- January 7, 2011

The SBIR/STTR Alerting Service is a free service that provides bi-weekly notification of SBIR and STTR solicitation announcements, news and information, and Internet resources relevant to the SBIR/STTR programs. This service is provided by the Economic Development Office of Pacific Northwest National Laboratory (PNNL).

Back issues of the SBIR Alert are available at www.pnl.gov/edo/opportunities/sbir.stm. Subscription instructions appear at the end of this newsletter.

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SBIR/STTR NEWS AND INFORMATION

- SBIR/STTR Reauthorization Update

SBIR Bill S.4053 passed by the US Senate at the end of December, which would have reauthorized the SBIR/STTR program for eight years, did not come up for a vote in the House of Representatives and consequently was cleared from the books. The SBIR/STTR programs will continue operate on a continuing resolution (CR) that is set to expire on January 31, 2011.

- ED NIDRR Fiscal Year 2011 SBIR Solicitation Opens

The U.S. Department of Education (ED) National Institute on Disability and Rehabilitation Research (NIDRR) is now accepting proposals in response to their Fiscal Year 2011 SBIR Solicitation. The application deadline is February 11, 2011. The application package is available in either MSWord or PDF file formats at <http://www2.ed.gov/programs/nidrr/applicant.html#s1>.

The Department of Education expects to make approximately 15 Phase I grant awards ranging up to \$75,000 for projects that address the needs of individuals with disabilities and their families. Activities may include: conducting manufacturing related R&D that encompasses improvements in existing methods or processes, or wholly new processes, machines, or systems; exploring the uses of technology to ensure equal access to education, employment, community environments, and information for individuals with disabilities; and improving the quality and utility of disability and rehabilitation research.

The FY 2011 solicitation also includes five invitational priorities. Under 34 CFR 75.105(c)(1) applications that meet one of these invitational priorities are not given a competitive or absolute preference over other applications.

These priorities are:

- (1) Increased independence of individuals with disabilities in the workplace, recreational settings, or educational settings through the development of technology to support access and promote integration of individuals with disabilities
- (2) Enhanced sensory or motor function of individuals with disabilities through the development of technology to support improved functional capacity.

(3) Enhanced workforce participation through the development of technology to support access to employment, promote sustained employment, and promote employment advancement for individuals with disabilities.

(4) Enhanced community participation and living for individuals with disabilities through the development of accessible information technology including Web access technology, software, and other systems and devices that promote access to information in educational, employment, and community settings, and voting technology that improves access for individuals with disabilities.

(5) Improved interventions and increased use of health-care resources through the development of technology to support independent access to health-care services in the community for individuals with disabilities.

For more information regarding the ED SBIR program, visit <http://www2.ed.gov/programs/sbir/index.html>.

-- DOC NOAA FY 2011 SBIR Solicitation Deadline Reminder

The deadline for receipt of proposals in response to the Department of Commerce (DOC) National Oceanic and Atmospheric Administration (NOAA) 2011-1 SBIR solicitation is 4:00 p.m. CST, January 12, 2011. Six copies of the solicitation must be mailed to:

U.S. Department of Commerce, NOAA
ATTN: SBIR Proposals/Joan Clarkston
Eastern Region Acquisition Division – KC
601 E. 12th Street, Room 1756
Kansas City, MO 64106

Proposers are reminded to review the NOAA/SBIR checklist found at the end of the solicitation to assure that your proposal meets the NOAA requirements.

For more information regarding the DOC NOAA SBIR program, visit <http://www.oar.noaa.gov/orta/>, or contact Joan Clarkston at joan.e.clarkston@noaa.gov.

-- DoD SBIR 2011.1 Solicitation Deadline Reminder

The deadline in response to the Department of Defense (DoD) 2011.1 SBIR solicitation is January 12, 2011, 6:00 a.m. ET. As usual, DoD cautions on the solicitation page of their website (<http://www.acq.osd.mil/osbp/sbir/solicitations/sbir111/index.htm>) to 'plan ahead and submit early.' Proposers are also encouraged to review the specific instructions of the DoD Component to which you are applying in addition to following the DoD-wide instructions in the Program Solicitation. Note that several modifications have been made to the solicitation since its release to the Internet, most recently a change to the Navy specific component instructions regarding the use of Human Subjects, Animal Testing, or Recombinant DNA which was posted on December 27, 2010. To view a list of these modifications, visit <http://www.acq.osd.mil/osbp/sbir/solicitations/sbir111/modlist.htm>.

Questions regarding the solicitation may be directed to the SBIR/STTR Help Desk at (866) 724-7457 or Mr. Chris Rinaldi, DoD SBIR/STTR Program Administrator, at (703) 604-0157 X 146, or by e-mail: Christopher.Rinaldi@osd.mil or Ms. Shirley Lindom, Contracting Officer, at (505) 846-5935, email Shirley.Lindom@kirtland.af.mil.

-- NIH SBIR and STTR Request for Applications

The National Institutes of Health (NIH) recently added three Request for Applications (RFA), that may be of interest to SBIR participants on the 'Special Announcements for Small Business Research Opportunities' page on their SBIR web site (<http://grants.nih.gov/grants/funding/sbir.htm>). This page lists NIH

SBIR/STTR-Relevant Program Announcements (PA), RFAs, and Notices (NOT) that are taken from the NIH Guide Electronic Repository of Special Announcements for Small Business Research Opportunities (<http://grants.nih.gov/grants/guide/index.html>).

The titles, announcement numbers, participating Institute(s), web addresses, and receipt date(s) of the RFAs appear below:

Improving Access to Hearing Health Care (SBIR and STTR) – posted 12/24/10
(RFA-DC-12-001 and RFA-DC-12-002)
National Institute on Deafness and Other Communication Disorders
Application Receipt Date(s): March 18, 2011; November 18, 2011; and July 18, 2012
<http://grants.nih.gov/grants/guide/rfa-files/RFA-DC-12-001.html>
<http://grants.nih.gov/grants/guide/rfa-files/RFA-DC-12-002.html>

Informatics Tools for High-Throughput Sequence Data Analysis (SBIR) – posted 12/17/10
(RFA-HG-10-019)
National Human Genome Research Institute
Application Receipt Date(s): March 03, 2011
<http://grants.nih.gov/grants/guide/rfa-files/RFA-HG-10-019.html>

-- NSF Small Business Postdoctoral Research Diversity Fellowship

The National Science Foundation (NSF) recently announced their Small Business Postdoctoral Research Diversity Fellowship program which:

‘...aims to encourage creative and highly-trained recipients of doctoral degrees in NSF-supported science, technology, engineering and mathematical disciplines to engage in hands-on research projects in their areas of expertise at the kind of small innovative businesses that historically have fueled the nation’s economic regime.

This fellowship program offers active Phase II Small Business Innovation Research (SBIR) participating companies the opportunity to attract top scientific and technological talent at a fraction of the usual cost. At the same time, the program recruits postdoctoral fellows from underrepresented groups to work for at least a year outside an academic setting, contributing to cutting-edge research aimed at promoting scientific excellence and strengthening our nation’s technological prowess.’

To view the rest of the details of this program, visit <http://nsfsbir.asee.org/>, or for more information, contact email aseensfp@asee.org or call (202) 649-3832.

CONFERENCES AND WORKSHOPS

NATIONAL

National SBIR/STTR Conference – Madison, Wisconsin, April 11-13, 2011. This event will offer opportunities to hear from attending federal SBIR/STTR agency representatives; hear from government, industry and academic experts in the federal SBIR/STTR programs; meet with agency representatives at one-on-one sessions; connect and network with technology entrepreneurs, innovators, researchers; learn about cutting-edge technology opportunities in defense, agriculture, energy and life sciences; learn how to successfully submit competitive research proposal; learn about large companies and their partnering opportunities with small businesses; and learn about many research oriented organizations (private and public) in the Midwest. Visit www.wisconsinsbir.org for details.

REGIONAL

SBIR/STTR 101: Introduction & Overview -- Ann Arbor, MI, January 11, 2011. Start the New Year by learning how to access government funding. For more information or to register, visit <http://www.bbcetc.com/training.html>, or contact Kris Bergman at 734-930-9741 or info@bioconsultants.com.

SBIR/STTR Training – Denver CO, January 18-20, 2011. For more information, visit <http://www.bbcetc.com/training.html>, or contact Kris Bergman at 734-930-9741 or info@bioconsultants.com.

Advanced DCAA Audit Webinar, January 18, 2011. This one-day seminar, designed to help SBIR contractors, will cover Accounting System Audits, Indirect Rate Audits, Incurred Cost Proposals, and Incurred Cost Proposal DCAA Audits. For more information, visit <http://www.gov-con.us>, or contact 303-800-9115 ext 2 or info@gov-con.us.

Government Compliance Webinars, January 19-21, 2011. These webinars, designed to help SBIR contractors, will address the following topics: How to Build/Neg. a Cost Proposal; Contact Management, Advanced ICE, Payroll Requirements, and Gov't Compliance YE Reporting. For more information, visit <http://www.gov-con.us>, or contact 303-800-9115 ext 2 or info@gov-con.us.

How To Win SBIR Awards – Largo, MD, January 20, 2011. This event, sponsored by Prince Georges Economic Development Center & Maryland TEDCO, will focus on how to evoke the desired responses in reviewers of SBIR/STTR applications through focused strategic planning, pre proposal marketing efforts and competitive application techniques. Course instruction, workbook, & classroom materials will be provided by the SBIR Resource Center. For more information, visit <http://sbir.us/course.html>, or contact SBIR@win-sbir.com or (410) 315-8101.

SBIR/STTR Training – Newark DE, January 26-27, 2011. For more information, visit <http://www.bbcetc.com/training.html>, or contact Kris Bergman at 734-930-9741 or info@bioconsultants.com.

* SBIR/STTR Phase 2 Proposal Preparation Workshop -- Louisville, Kentucky, January 27, 2011. The many differences between Phase 1 and Phase 2 are covered in this workshop. We start with the basics of Phase 2, then talk about the many differences among SBIR/STTR agencies in how they operate their Phase 2 programs. We then walk you through a thorough process for developing your Phase 2 proposal, and finish with some words about the all-important commercialization portion of a Phase 2 proposal and project. For more information or to register, contact drempfer@kstc.com.

SBIR/STTR Training – Cleveland OH, January 31-February 1, 2011. For more information, visit <http://www.bbcetc.com/training.html>, or contact Kris Bergman at 734-930-9741 or info@bioconsultants.com.

SBIR/STTR Training – Pittsburgh PA, February 2-3, 2011. For more information, visit <http://www.bbcetc.com/training.html>, or contact Kris Bergman at 734-930-9741 or info@bioconsultants.com.

SBIR/STTR Training – Chicago IL, February 7-8, 2011. For more information, visit <http://www.bbcetc.com/training.html>, or contact Kris Bergman at 734-930-9741 or info@bioconsultants.com.

DCAA and Government Contractors Accounting Seminar -- Denver, CO, February 8-10, 2011. This seminar, designed to help the SBIR contractors with their financial and accounting systems, will cover DCAA Pre-Award Audits, Post Award, Provisional Billing Rates, and Incurred Cost Proposal, Structured Chart of Accounts -- FAR Compliance, Segregation of Direct, Indirect, and Unallowable Costs, Labor

Distribution System Allowing for Direct and Indirect Labor. This seminar may also be attended online. For more information, visit <http://www.gov-con.us>, or contact 303-800-9115 ext 2 or info@gov-con.us.

SBIR/STTR Training – Ann Arbor MI, February 10-11, 2011. For more information, visit <http://www.bbcetc.com/training.html>, or contact Kris Bergman at 734-930-9741 or info@bioconsultants.com.

* SBIR/STTR Phase 1 Proposal Preparation Workshop -- Dallas/Ft Worth Area, Texas, February 11, 2011. This workshop is full of information for newcomers to SBIR/STTR and veterans alike. A strong overview of the SBIR/STTR programs is where we start, and then we take you through a simple but comprehensive four-step process for developing a credible and competitive Phase 1 proposal. As a group, we review an actual SBIR proposal and critique it using the tools you learned during the day. For more information on the workshop or to register, contact marias@ntxrcic.org.

* SBIR/STTR DOD/NSF Phase 1 Proposal Preparation Workshop, New York City, New York, March 17, 2011. This event covers the basics of SBIR/STTR, then discusses a simple but effective four step process for developing a competitive Phase 1 proposal. This NYC workshop will focus attention on two heavy weight SBIR/STTR agencies, namely Department of Defense and National Science Foundation, although materials will be relevant to other agencies as well. For more information or to register for either or both days, contact lharcum@nycedc.com.

How To Win SBIR Awards – Boston, MA, March 31, 2011. This event, sponsored by Smaller Business Association of New England (SBANE), National Defense Industrial Association (NDIA) and Burns & Levinson, will focus on how to evoke the desired responses in reviewers of SBIR/STTR applications through focused strategic planning, pre proposal marketing efforts and competitive application techniques. Course instruction, workbook, & classroom materials will be provided by the SBIR Resource Center. For more information, visit <http://sbir.us/course.html>, or contact SBIR@win-sbir.com or (410) 315-8101.

Other possible upcoming SBIR training opportunities include:

SBIR/STTR workshop, Gainesville, Florida, April 2011
National SBIR/STTR Conference, Madison, Wisconsin, April 11-13, 2011
SBIR/STTR Spring workshops, Santa Fe, New Mexico area, March 2011 (tentative)

* Greenwood Consulting Group, Inc will provide training at these workshops. Any attendee of one of these workshops is entitled to a free critique of his or her draft SBIR or STTR proposal. If you have questions, contact Gail or Jim Greenwood at (239) 395-9446 (voice & fax) or gail-jim@g-jgreenwood.com, or visit their web site at www.g-jgreenwood.com.

If you are sponsoring or are aware of SBIR workshops in your area and would like to post an announcement feel free to contact us.

SOLICITATIONS CURRENTLY OPEN

SBIR

DOC NOAA FY2011 SBIR Phase I Solicitation
Due January 12, 2011
<http://www.oar.noaa.gov/orta/>

DoD SBIR Solicitation 2011.1
Due January 12, 2011
<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>

ED IES SBIR Fast Track Solicitation
Due January 18, 2011
<http://www2.ed.gov/programs/sbir/applicant.html>

ED IES SBIR Fast Track Solicitation for Special Education
Due January 20, 2011
<http://www2.ed.gov/programs/sbir/applicant.html>

DOC NIST FY2011 SBIR Phase I Solicitation
Due January 28, 2011
<http://www.nist.gov/tpo/sbir/>

STTR

COMING SOON

DoD STTR Solicitation 2011.A
Pre-release expected January 27, 2011
<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>

SBIR/STTR INFO ON THE INTERNET

PARTICIPATING AGENCY SBIR WEB SITES:

Department of Agriculture
www.csrees.usda.gov/funding/sbir/sbir.html
Department of Commerce
National Oceanic and Atmospheric Administration
www.oar.noaa.gov/orta/
National Institute of Standards and Technology
www.nist.gov/sbir

Department of Defense
www.acq.osd.mil/sadbu/sbir or
www.dodsbir.net
Defense Technical Information Center
www.dtic.mil/dtic/sbir/
Air Force
www.sbirstrmall.com/Portal.aspx
Army
www.aro.army.mil/arrowash/rt/sbir/sbir.htm
Chemical and Biological Defense Program (CBD)
Defense Advanced Research Projects Agency (DARPA)
www.darpa.mil/sbir/
Defense Threat Reduction Agency (DTRA)
www.dtra.mil/acq/business/acq%5Fsmallbus.html
Missile Defense Agency (MDA)
www.winbmdo.com/
Navy
www.navysbir.com/
National Geospatial-Intelligence Agency (NGA)
www.nga.mil/portal/site/nga01/index.jsp

Office of the Secretary of Defense (OSD)
Special Operations Command (SOCOM)
<http://soal.socom.mil/index.cfm?page=sadbu&sb=sbir>
SBIR Interactive Technical Information System (SITIS)
<http://dtica.dtic.mil/sbir/index.html>

Department of Education

www.ed.gov/programs/sbir/index.html

Department of Energy

<http://sbir.er.doe.gov/sbir/>

Homeland Security Science and Technology Directorate (S&T)

<https://sbir.dhs.gov/>

Homeland Security Domestic Nuclear Detection (DNDO)

<https://dndosbir.dhs.gov/>

Department of Transportation

www.volpe.dot.gov/sbir

Environmental Protection Agency

<http://epa.gov/ncerqa/sbir>

National Institutes of Health

<http://grants1.nih.gov/grants/funding/sbir.htm>

National Aeronautics & Space Administration

<http://sbir.nasa.gov>

National Science Foundation

<http://www.nsf.gov/eng/iip/sbir/index.jsp>

Small Business Administration

www.sba.gov/SBIR/

NATIONAL RESOURCES (GOVERNMENT/NON-PROFIT)

CRIS (Current Research Information System)

<http://cris.csrees.usda.gov/>

CRISP (Computer Retrieval of Information on Scientific Projects)

www.crisp.cit.nih.gov/

Federal Business Opportunities

www.fedbizopps.gov/

Grants.gov

www.grants.gov

Pacific Northwest National Laboratory Economic Development Office

www.pnl.gov/edo/

SBA Tech-Net

<http://tech-net.sba.gov/>

State Science and Technology Institute

www.ssti.org

STATE/REGIONAL SBIR AND SMALL BUSINESS RESOURCES

(listed alphabetically by state)

Technology Research and Development Center of Alaska (TREND)

www.trendalaska.org/

Arkansas SBDC SBIR/STTR Program

www.asbdc.ualr.edu/sbir/grants/

SBIR Colorado

www.sbircolorado.org/

The Connecticut SBIR Office

www.ctsbir.com/

Delaware Technology Assistance Program (DETAP)

www.detap.org/

Florida SBDC Network Business Technology Commercialization Program
www.floridasbdc.org/btc

Georgia SBIR Assistance Program
<http://innovate.gatech.edu/sbir>

Hawaii SBIR program (HDTC)
www.htdc.org/sbir/

Idaho SBIR Initiative Program
<http://technology.idaho.gov/sbir>

Heartland Illinois Technology Enterprise Center (HITEC)
www.heartlanditec.org/

Illinois DCEO Innovation Challenge Technical Assistance Program
www.illinoisbiz.biz/dceo/Bureaus/Technology/Technology+Grants+Programs/Innovation+Challenge+Program.htm

Office of Intellectual Property and Technology Transfer (OIPTT) and
NASA Illinois Commercialization Center (NICC)
www.nasa-illinois.org

Indiana Economic Development Corporation
<http://iedc.in.gov/entrepreneurship/small-business-innovation-research-initiative>

Iowa State University Research Foundation, Inc. (ISURF)
www.techtransfer.iastate.edu

Kansas Technology Enterprise Corporation (KTEC)
www.ktec.com/business/section/resources.htm

Kentucky Science and Technology Corporation
www.kstc.com

Maine Technology Institute
www.mainetechnology.org/

Maryland Technology Development Corporation (TEDCO)
www.marylandtedco.org/

Minnesota Science & Technology Authority
www.PositivelyMinnesota.com/SciTech

Defense Alliance of Minnesota
www.defensealliance.com/

MoFAST: Moving Missouri's Innovations to Market
www.mofast.net

Montana SBIR Program - Montana Department of Commerce
<http://sbir.mt.gov/index.asp>

MSU TechLink - Regional DoD SBIR and Transition Assistance
www.techlinkcenter.org/sbir

Nebraska Business Development Center
<http://nbdc.unomaha.edu/SBIR/>

Nevada Small Business Development Center (NSBDC)
www.nsbdc.org/

New Jersey SBDC Technology Commercialization Center
www.njsbdc.com/SciTech/sbir.asp

New Mexico SBIR Outreach Program
www.techventures.org/whatwedo/entrepreneurs.php

New York SBIR/STTR Assistance
www.nystar.state.ny.us/sbir/outreach.htm

University of North Dakota Center for Innovation SBIR / STTR Services
http://www.innovators.net/innovators/public_html/entrepreneur_services/es_sbir.html

North Carolina SBTDC SBIR Outreach
www.sbtcd.org/technology/sbistr.asp

Ohio SBIR Program
www.odod.state.oh.us/tech/sbir/

Ohio Aerospace Institute Small Business Network and Industry Membership Program
<http://www.oai.org/networking/event/index.html?sc=3>

Oklahoma Center for the Advancement of Science and Technology
<http://www.ok.gov/ocast/>
Oregon SBIR and STTR Resource Guide
www.bizcenter.org/Services/7530/6198/7548
Innovation Partnership (Pennsylvania)
www.innovationpartnership.net/
Puerto Rico Small Business Development Center
www.prsbdc.org/CDTC_web/index.htm
Small Business High Technology Institute
www.sbhti.org/
South Dakota SBIR Center
www.sbir.dsu.edu
SBIR-STTR Assistance Center of Utah
www.innovationutah.com/sbir.html
Virginia's Center for Innovative Technology
www.cit.org/
Washington Technology Center SBIR Program
<http://www.watechcenter.org/sbir>
Washington State Small Business Development Center
www.sbdw.wsu.edu
Wisconsin Entrepreneurs' Network
www.wenportal.org
Wisconsin SBIR/STTR Program
www.wisconsinsbir.org/
Wyoming SBIR/STTR Initiative
www.uwyo.edu/sbir/

OTHER RESOURCES AND CONSULTING SERVICES

Advanced Technology Innovations, Inc.
<http://www.atiincusa.com/>
Bid Data Line
www.biddataline.com/fed/
Biotechnology Business Consultants, LLC
www.bioconsultants.com
Centurion Technology
www.centuriontechnology.com/
Clark Nuber P.S., CPAs
www.clarknuber.com/
Cohen International, SBIR Consulting
<http://rogercohen.com/sbir>
Consulting Concepts, LLC
www.consultingconceptsllc.com
DuResTec
www.durestec.com
Foresight Science & Technology, Inc.
www.foresightst.com
Gov-Con Solutions, LLC
www.sbiraccounting.info
Greenwood Consulting Group, Inc.
www.g-jgreenwood.com
GROW LLC
www.growllc.com
InKnowVation Online
www.inknowvation.com
Innovation Asset Management, LLC

www.iam-llc.com/
Jameson & Company, P.C. (SBIR Survival Kit)
www.jamesoncpa.com/gov't_contract_services.htm
JHEverson Consulting LLC
www.JHEversonConsulting.com
Hentzel & Associates SBIR Services
www.sbirhelp.com
Lytmos Group, LLC
www.lytmos.com
Marti Elder Inc. -- SBIR consulting in the Northern Rockies region
www.martielder.com
Miller & Associates, P.C.
www.millerpc.com/
New Technology Connection
www.newtechconnect.com
NineSigma, Inc.
www.ninesigma.net/
Ohio Aerospace Institute
www.oai.org
Parmelee Creative & Technical Writing
www.parmeleeewriting.com/
PBC SBIR Services
www.sbirhelpdesk.com
www.pbcinc.com
Piquero Insights, Inc.
www.piqueroinc.com/
Proposals that Work, LLC
www.proposalsthatwork.com
ResearchResearch
www.researchresearch.com/entry/entry.htm
Research Commercialization and SBIR Center
<http://center.ncet2.org/>
Research Editing
www.researchediting.com
Robert Berger Consulting
Under construction
Rocket Science Technologies
<http://rocketscitech.com>
SHIFT Connector: Bringing Business Jobs to Academic Investigators
<http://funding.niaid.nih.gov/ncn/sbir/shift/default.htm>
SBIR.gov
<http://www.sbir.gov/>
SBIR Gateway
www.zyn.com/sbir/
SBIR Nation
www.twitter.com/SBIRNation
SBIR Resource Center
<http://sbir.us>
SciBiz Services
www.scibiz.net/
Small Business Technology Coalition
www.sbtc.org
Summit Contract Management, LLC
www.summitcontractmanagement.com
Tech BizSolutions, Inc.
www.sbiraccounting.com

The SBIR Coach - Fred Patterson

www.SBIRcoach.com

The SBIR Network

www.sbir.net

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subscribe sbir-alert first_name last_name

example: subscribe sbir-alert joe smith

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The URL for the Lyris ListManager Web-based interface of this newsletter is:

<https://lyris.pnl.gov/read/login/>.

You will need to choose a password to access your account online. You can make changes to your account as well as view back-issues of the SBIR-Alert (under the Messages tab) and perform keyword searches for issues containing a particular subject or topic of interest from within this interface.

HOW TO REACH US

If you have any comments, suggestions, or would like to submit items for the next issue please contact us:

Richard Fowler - richard.fowler@pnl.gov - (509) 372-4332

Gary Spanner - gary.spanner@pnl.gov - (509) 372-4296